# A Question of Norms: Transatlantic Divergences in Foreign Policy

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The first few months of the Bush presidency have had a mixed reception in Europe. While the foundations for close and constructive relations between the United States (US) and the European Union (EU) are strong, many European policymakers are worried about the overall neo-conservative bent of the Bush team and its hard-line at titude on many for eign policy is sues. The trend that unnerves many lead ers and of ficials across Europe is one of ever- growing "US unilateralism".

Whether the issue is national missile defence (NMD) and the future of the Anti-Ballistic Mis sile (ABM) Treaty, or global warm ing and the Kyoto Pro to col, or even an innocuous proposal by the OECD to clamp down on tax havens and money laun dering, the Bush team has, so far, dis played a marked in difference, if not outright hostility, towards international agreements that the Europeans consider important. In stead the emphasis is on the need to up hold US free dom of manoeu vre and erode those constraints which the US finds both er some. Even among America's most loyal supporters there is a concern that under George W. Bush the US is in creasingly engaging with the rest of the world on its own terms.

Europe's political class of course un der stands that it is far too early to make a definite judge ment on the impact of the Bush victory on trans at lantic coop eration. It always takes a while for a new administration to settle in and find its rhythm. Many Europe ans hope that, with the pas sage of time, some of Bush's plans will be modified so that they become more acceptable. And it is also true that a lot will

This art icle is based on "Uni lat eral America, Light weight Europe? Man aging di ver gence in trans at lan tic for eign pol icy", pub lished by the CER in Feb ru ary 2001; an Ital ian ver sion drawn from the same art icle ap peared in the no. 2-3 2001 is sue of Europa Europe.

depend on the relative influence of people such as Colin Powell (Secretary of State) and Robert Zoellick (US Trade Representative), who are more inclined to pay attention to the views of America's allies than other power brokers such as Dick Cheney (Vice President) and Donald Rumsfeld (Defense Secretary). But on the whole, there is a marked sense of un ease on whether Euro pe ans and Americans will continue to have a shared world outlook and a common approach to "global governance" (that is, the efforts by governments, international organisations and non-governmental organisations to manage the international system as such).

While it is clear that Bush will pursue different priorities and strate gies than Clin ton did, it is quite wrong to ar gue that US- European di ver gences started with him as sum ing of fice. Af ter all, there has been for years a sense of drift in trans atlantic cooperation on foreign policy, particularly regarding issues outside the European arena. The start of this gradual divergence can be traced back to the end of the Cold War, but it seems to have accelerated since the mid-1990s.

In recent years, Europeans have been mildly sceptical, and sometimes deeply an noyed, by US policy on "rogue states" (such as Iraq, Iran and North Korea); the propen sity of Con gress to use eco nomic sanctions especially when they in clude il legal extra-territorial provisions; or the pro-Israeli bias in its Mid dle East strategy, to name only a few is sues.

US policymakers, meanwhile, have their own set of frustrations. They are concerned, and some times dis mayed, at some Euro pean actions—or, more of ten, the per ceived lack thereof: the EU countries' distinctly under-whelming military capabilities, and their continued reluctance to agree to a more equitable "burdensharing"; Europe's endemic in ability to over come its dip lo matic in coher ence and turn the EU's Common For eign and Se curity Policy (CFSP) into some thing credible and meaning ful; the in ex cus able foot-dragging on EU en large ment; a fre quent in dul gence in provincial ism, on display for in stance during the Asian financial crisis of 1998 or in the EU's current reluctance to think about security problems in the Persian Gulf or in Northeast Asia; and the sanctimonious grandstanding from Europe ans on topics that the US deems un suit able for trans at lantic dia logue, such as the death penalty.

Put to gether, these di ver gences amount to quite a list. It is im por tant to view them in the context of the very close and productive relations that Europe and America continue to en joy across a variety of policy areas. But it is no use de ny ing that these differences have in creased in importance.

The point of this art i cle is to look at some important changes in US for eign policy that have taken place during the last decade and as sess what they mean for transatlantic cooperation. Equally important are the policy prescriptions on how the diver gences can be man aged, or at least how their harm ful effects can be minimised. It would be mis leading to suggest that Europe and America are heading for a political divorce. But if the trans at lantic part ner ship is to en dure and thrive, leaders, of ficials and out siders will need to tackle these disagree ments head on.

# A new climate of opinion in Washington

To asses whether some of the trends in US for eign policy that have proved problematic for Europe in recent years will continue, or even worsen under Bush, it is necessary to "deconstruct" the catch-all concept of "US unilateralism". Upon closer in spection it appears that three factors have shaped a new climate of opinion in Washington: the rise of Congress in US for eign policy making; the weakening US commitment to multilateral regimes; and the trend towards spending more money on defence but less on non-military instruments of diplomacy. It is worth analysing each of these three elements in greater de tail.

### The in creased im por tance of Congress in US for eign policy making

Con gress has in the last dec ade mark edly in creased its in flu ence over the con duct of American foreign policy. The principal reason is that the end of the Cold War has less ened the im pera tive to frame a bipartisan ap proach, with vo cal mi nori ties and spe cial in ter ests now of ten in the lead on many for eign policy is sues.

The ideological orientation and broader outlook of Congress have thus become in creasingly important. More of tenthan not, Congress has used its growing stature to push US policy in a more confrontational, unilateral direction (see the votes and attitude of Congress on UN contributions, the International Criminal Court or the extra-territorial provisions of the Helms-Burton and D'A mato Acts).

Arguably the high point of Congressional unilateralism was the rejection of the Comprehensive Test Ban Treaty (CTBT) in late 1999. The cavalier manner in which Congress debated and voted on the CTBT unnerved many in Europe and created a lot of mistrust. Even *The Economist*, hardly the voice of the anti-American left in Europe, wrote a harsh but poignant leader: "If America refuses multilateral engage ments, it may be bliss fully free; but it will also be alone. It will be a leader with no one to lead, in a world made unstable by its very iso lation. This is sover eignty all right. But a super power should be big ger and wiser than that."<sup>2</sup>

While Republicans have fought hard to cut for eign af fairs funding and have often resisted the principles of multilateral global governance, many Democrats have frus trated Clin ton's at tempts to get fast-track authority for international trade agree ments. There fore Congress men and women in both parties have for eign policy in clinations that are problem atic for Europe.

From a Euro pean point of view the prob lem is two fold. First, it is the uni lat eral mood in Con gress as such. For many Con gress men and women the in ter na tional rami fi ca tions of their actions, or the opin ions of US al lies, are little more than an afterthought. But second and equally important is the growing divide in for eign policy out look be tween the White House and Capitol Hill. Too of ten in recent years, the administration has failed to engage the difficult members of Congress early on and in a sustained way. Too often it has refused to spend political energy and

<sup>2</sup> The Econo mist, 22 Oc to ber 1999.

capital to over come Congres sional unilateralism or obstruction ism.

Hope fully Bush will un der stand the need for a truly bi part i son ap proach to foreign policymaking. If so, this could reduce the pernicious party-political games that beset US foreign policy under Clinton. But the Europeans, both at the member- state and the EU level, also need to step up their ef forts to en hance the representation of their views and in ter ests on Capi tol Hill. In concrete terms, this means greater and more concerted at tempts to explain European view points to influential Congress men and women and, particularly, those Senators who focus on for eign af fairs.

Finally, the Europeans should stress to their counterparts in the executive branch that they ex pect them to en sure that com mit ments en tered into will be upheld. Ameri cans who urge Europe ans to take on their do mestic opin ion and par liamentary opposition for the greater good of Atlantic cohesion – for instance over defence spending or genetically-modified organisms – should realise that this type of political en gage ment is needed on both sides of the Atlantic.

#### A weakening commitment to multilateral regimes

The sec ond – and closely related – trend in US for eign policy that causes concern in all European capitals is a per ceived reduction in the US commit ment to pursue its objectives through international organisations and multilateral fora. The careful construction of a rule-based international system is the goal of many European governments and of the EU's CFSP. But America is displaying increasing wariness and resistance – a trend that is being reinforced under Bush.

It is important to underline that European preferences are not merely the product of their own, success ful, experience of multilateral governance (the EU is, in es sence, all about subjecting inter-state relations to the rule of law). But Europe's support for multilateral regimes is actually the consequence of a deeper conviction that most of the world's problems — ranging from security threats to economic in stability to environ mental degradation—can almost always be solved only through robust multilateral efforts. Most problems on the global agenda are too complex and too per sistent for one country to solve alone.

The "black- list" of Ameri can po si tions and de ci sions that have caused European dis ap point ment is well known. They in clude Ameri ca's broader at ti tude to the UN and its functional organisations. Many Europeans are also dismayed at the way in which the UN has been poli ti cised, and they too worry about the lack of effective ness of many of its pro grammes. But they also know that the UN is only as strong as its members want it to be. Without exception, European governments are con vinced of the need for UN in volve ment to tackle many press ing global problems. As a re sult, they are deeply com mitted to UN reform. By con trast, the US at titude to the UN is of ten close to dis dain while the sin cer ity of its at ti tude to wards UN reform is subject to doubt. Curiously, even the International Monetary Fund (IMF) – an organisation in which American influence is exceptionally great – has become unpopular in leading Republicancircles.

The weak en ing US com mit ment to global gov ern ance has been most vividly demonstrated by its attitude to various international treaties. In recent years the US has not signed, or the US Senate has refused to ratify, several important agree ments (in ad di tion to the CTBT):

- The Kyoto Pro to col on global warming. Not only has the Sen ate refused to ratify the Pro to col, but the hard-line US ne go ti at ing stance during the follow-up conference in the Hague in Oc to ber 2000 has been widely seen as the main rea son for the fail ure to reach an agree ment. Worse yet, in March 2001 Bush stunned his allies when he an nounced his decision to simply with draw the US from the Kyoto negotiations without, so far, offering any credible alternative on how to com bat global warming.
- The Treaty Es tab lish ing the International Criminal Court (ICC). In 1998, 180 countries, including the US, supported in principle the creation of such a court. But in the end, and de spite ma jor con ces sions of fered by the other negotiating countries to allay US concerns, the US delegation was one of the seven coun tries not to sign the final treaty. The other coun tries were Is rael, Libya, Iraq, China, Qatar and Su dan. In De cember 2000, Presi dent Clin ton at long last signed the treaty. But because the administration prevaricated so long and had not lobbied in its last two years on behalf of the treaty, the chances of ratification are nil.
- The Land Mine Treaty. In 1997, following a groundswell of public concern over the effects of anti-personnel mines in civil wars in Africa, Asia and elsewhere, a treaty was signed that banned their use. Alone among its al lies, but together with Rus sia and China, the US re fused to sign.

The ABM Treaty could well be the next vic tim of the grow ing US dis like of inter na tional trea ties. It is highly likely that to pro ceed with its am bi tious mis sile defence plans, the Bush ad mini stration will move be vond the con straints of the ABM Treaty. And while most Europeans recognise that the ABM cannot survive in its pres ent form, they also agree that some in ter na tion ally agreed limit upon mis sile defence systems is needed. They also stress that NMD should be developed along side, and not as a sub stitute of, other non-proliferation efforts. By con trast, the Bush team seems unconvinced about the merits of such a treaty-based approach.

## Ever less money for diplomacy, ever more for defence

The third trend that leaves Euro pe ans scratching their heads is the Ameri can willingness to let the sums available for diplomacy and preventive action dwindle year-on-year while spending ever more money on defence. A country's budget, like that of a company or an individual, reflects its priorities. Even America's strong est sup port ers in Europe are con cerned about the growing gap be tween the financial resources for "soft security" (a wide-ranging cate gory in cluding civil reconstruction, mine-clearing, technical as sistance, police and judicial training, and debt re lief) and the money spent on "hard se cu rity" (such as mili tary sala ries and hardware).

Some fig ures can il lus trate the changes in US fund ing pri ori ties. The per centage of the US federal budget devoted to international affairs excluding defence spend ing – the so- called "150 Ac count" – has been de clin ing for dec ades. "In the 1960s, the 150 Ac count made up 4 per cent of the fed eral budget; in the 1970s, it av er aged about 2 per cent; dur ing the first half of the 1990s, it went down to 1 per cent." The development and humanitarian aid budget has been hit particularly hard. The US government spends just \$10.4 billion a year – a meagre 0.11 per cent of GDP – on development aid, compared with an OECD av er age of 0.3 per cent of GDP.

Other non-military spend ing has been cut as well. Con gress has made se vere cuts in the funding for multilateral developments banks (around 40 per cent, or \$700 mil lion, since 1995); it has re duced the funding for nu clear non-proliferation ef forts in clud ing the Safe guard pro gramme in the former So viet Union; and it has slashed family planning programmes by attaching anti-abortion clauses. Even funding for the IMF has been difficult to get through Con gress.

The last For eign Op era tions Bill, passed in July 2000 by the House and Senate, con firmed this trend. The total funds author ised, \$20 bil lion, were 40 per cent below what America spent on non-military security pro grammes in 1984, and \$2 bil lion be low what the ad mini stration had re quested. And while Con gress slashed a host of de vel op ment aid and other soft se cu rity pro grammes, it added \$5 bil lion ex trade fence spending, on top of the \$300 bil lion al ready allo cated, for projects that even the Penta gon had said it did not need.

Mean while, the gap in defence spending be tween the US and all other countries is widening every year. While both Republicans and Democrats stress that America should not be the world's police man, they vote for ever more sums to be spent on the military, leading to what might be called a "defence over kill". Such is the overwhelming nature of US military supremacy that the country spends more than the next nine countries combined.

Not only Europeans, but many Americans have signalled their unhappiness with this state of af fairs. Ellen Frost of the In stitute for International Eco nomics has sharply criticised the fact that "Over time, US for eign aid has shrunk to pitiful proportions." Re garding the cuts in the State Depart ment's budget, she added: "The Depart ment's troubles reflect wide spread Congressional contempt for diplomacy and the so-called 'pin-striped cookie-pushers' who practice it. Its budget is grossly

<sup>3</sup> R. Gard ner, "The One Per cent So lu tion. Shirk ing the Cost of World Lead er ship", For eign Affairs, July-August 2000.

<sup>4</sup> J. Lindley- French, Lead ing Alone or Act ing To gether? The Trans at lan tic Se cu rity Agenda for the next US Presi dency (Paris: WEU In sti tute for Se cu rity Stud ies, Sep tem ber 2000).

<sup>5</sup> E. Frost, "The Trans at lantic Re lation ship: A View from Wash ington", Dis cus sion Paper for the Confer ence on EU- US Re lations, Uni ver sity of Georgia, April 2000.

in ade quate; what few in cre ments that have drib bled into it are de voted to en hancing the physical security of embassies."

Four additional elements make this growing imbalance more problematic from a Euro pean per spec tive. First, there is a broad con sen sus among Euro pe's for eign policy ex perts that the big gest challenge facing the west ern world is how to deal with the dis or der of "failed states", whether they are in Europe, the Cauca sus, Africa or else where. It is clear that the en suing political, economic and security problems can only be dealt with by using a variety of tools and a mix ture of national and multinational efforts. Few analysts believe that limiting these to hard security tools will suffice to maintain peace and restore order. Having a well-equipped army is useful if one wants to repel an Iraqi-style at tack on Ku wait or wage a Kosovo-type air cam paign. But with out also using other for eign policy means, it will be of little help in dealing with the instability in the Balkans, let alone in Africa.

Secondly, while Europe has in the past overplayed the virtues of being a civil power, it is – at long last – try ing to rem edy this im bal ance through its efforts to construct a real European Security and Defence Policy (ESDP). At the Helsinki sum mit of 1999, EU lead ers pledged their com mit ment to set up a Rapid Reaction Force of 60,000 troops and to be able to sus tain that de ploy ment for one year. Not only are EU countries en gaged in a serious exercise to en hance their power-projection capabilities, but eight EU countries have also increased their defence budg ets for 2001. Thus, while the Europe ans are trying to en sure that their for eign policies can draw upon a full range of tools, the same can not be said of the US.

Thirdly, there is a risk that this imbal ance in financial priorities is exacer bating trans at lantic diver gences in world out look. It is no sur prise that the American preference for military spending is linked to particular ideas on what are the greatest security threats. High est on America's list are problems, such as ball is tic missile proliferation, that seem most amenable to military and technological solutions. Quite the opposite for the Europeans. They are most worried about organised crime, migration and environmental devastation, issues that have a greater chance of being solved by political engagement and huge sums of money. The caricature of both sides is reminiscent of the saying "if the only instrument you have is a ham mer, all your prob lems start look ing like a nail".

Fi nally, the vast in creases in defence spending are linked to an ever- greater reluctance to deploy ground forces, particularly for Kosovo-style peacekeeping-plus-reconstruction operations. George Bush, Condaleezza Rice and Colin Powell have all argued that the US should be come more selective in troop de ploy ments be cause America is not the world's "911". The implication is that the US should focus on "full spectrum war fighting" while "lesser tasks" such as peacekeep ing and reconstruction will be left to the Europeans and others. But as Flora Lewis has

<sup>6</sup> G. An dré ani, C. Ber tram and C. Grant, "Eu ro pe's Military Revolution (London, CER, March 2001).

pointed out: "There is a pe cu liar con tra diction in the argument that over whelming strength is es sential but that Ameri can forces should not be used to pacify trouble spots around the world unless Ameri can national in terests (which are not defined) are clearly in volved. A policy of spend but don't send may serve some sectional interests, but it doesn't ad dress the nation's needs in a troubled world."

For all these rea sons both sides of the At Ian tic should en sure that ade quate fund ing ex ists for the full range of tools that states can draw on to sup port their foreign policy. Ac cord ingly, it would be help ful both for At Ian tic unity *per se* and for the Al Ii ance's ability to tackle global problems if the US re dressed the imbal ance in funding pri ori ties. Simply put: more money has to go to soft se curity in the US (just as Europe has to do more on hard security).

Unfortunately, Bush is unlikely to reverse this trend. It is clear that Bush is deeply suspicious of spending on debt relief, post-conflict reconstruction, the fight against in fectious diseases, or other new is sues on the global agenda. In stead, he and his advisors emphasise that they would like to see US foreign policy redirected to wards defending US "strate gic in terests".

Don ald Rums feld has in di cated that he ex pects a fur ther in crease in the Pentagon's budget. But such a rise in defence spending is not what America needs right now. The best hope, from a Euro pean per spec tive, is the ap point ment of Colin Pow ell. Per haps be cause of his mili tary back ground, Pow ell could use his considerable standing in Washington to reverse the decline in funds for diplomacy, multi lateral efforts and soft security tools. Pow ell has stated his in tentions not just to re in vig or ate the de mor al ised State De part ment and stem the de cline in its in fluence, but also to achieve a sig nifi cant rise in its budget. EU mem bers and the Union's of fi cials should strongly sup port this effort to re dress the im bal ance be tween hard and soft security spending.

The irony is of course that of all coun tries in the world, the US – be cause of the powerful at traction that it represents as a political idea and model – is arguably best placed to de ploy "soft power". But be cause of a warped sense of financial priorities, this potential is heavily under-used.

### **Evalua tion: where does this leave Europe?**

It is clear that a new cli mate of opin ion has emerged in Wash ing ton and that humility is not its hallmark, despite George W. Bush's assertions to the contrary. The loud est voices of this school can be found in Congress – al though its in fluence is not restricted to Capitol Hill. "Unilateralist" is the best term to describe this group. When think ing about for eign policy, their emphasis is on main taining US superiority and sover eignty. They are sceptical of multilateral fora, legal conventions and in ternational norms. They strongly prefer spending on defence to any other type of international spending. They also tend to cast the international

<sup>7</sup> International Herald Trib une, 15 Sep tem ber 2000.

de bate in an ad ver sar ial way. And they are of ten scorn ful of the con tri bu tions that other coun tries, in clud ing the Euro pean al lies, make to the main te nance of global order and sta bility. The end re sult is not iso la tion ism but uni lat er al ism. Both Europeans and many Americans are worried.

Two ad di tional points need to be made. First, it is true that quar rel ling among European and Americans is nothing new. They have been doing it for decades. None the less, the Alli ance has en dured and thrived. But this counterargument fails to ac knowl edge that the cur rent di ver gences are different in kind, if not in number. Un like dur ing the Cold War, when the Europe ans argued – some times fiercely – with the Americans over nu clear strategy or how tough to be on the So viet Union, to day both sides are quar rel ling over the importance of rules and norms when it comes to managing the international system.

Sec ond, Euro pe ans should ap proach this topic from a positive and con structive angle. Simply complaining about US unilateralism and emphasising European virtuousness may have the short-lived effect of making Europeans feel good about them selves, but it is un likely to shift Ameri can think ing or mod ify US be haviour. In stead, it is likely to sour EU-US re lations, and that in turn will have a negative effect on the ability of Europe ans and Ameri cans to tackle global problems together.

The best solution for European Atlanticists is to ensure that Europe's own performance in foreign and security policy improves. Moreover, the Europeans need to support the multilateralists in America – of which there are still a large number. To as sure that the multilateralists succeed in their bat tle with the unilateralists, the Europeans need to de vise a care ful strategy high lighting both the costs of US detach ment and the bene fits of acting multilaterally.

Look ing at the costs, one of the many ar gu ments that the Euro pe ans should use is that by its self-exclusion, the US has lost the op por tu nity to shape the na ture and function ing of various global re gimes. And since the US of ten does accept and live up to the re quire ments of cer tain trea ties, it might as well for mally accede to them, thus also gain ing the bene fits of veri fication. For in stance, in the case of the CTBT, the Clinton ad mini stration and also Presi dent Bush have decided to ad here to a mora to rium on nu clear testing. But be cause of the unilateral nature of this decision, it does not bind others – mor ally or legally.

The Euro pe ans also need to con vey to the Ameri cans the bene fits, to Washing ton, of stay ing within multilateral frame works. This not just be cause the Americans will also value the construction of a rule-based international system when the current "unipolar moment" ends. Rather, the Europe ans need to stress that America can look for ward to an increase in the effective ness of its policies if it pur sues them with the active support of the European allies. And en listing that support is in turn dependent on curbing America's unilateralistin clinations.

### Sug ges tions on the way for ward

It is clear that be low the surface of in divid ual disagree ments – over levels of defence spending, the wisdom of proceeding precipitously with NMD and various

trade dis putes – lies a deeper, more fun da men tal di ver gence over the or gan is ing principles of the post- Cold War world. It is es sen tially a de bate about the im portance of rules, norms and in sti tu tions in the in ter na tional sys tem. While a con vergence of views on global governance is highly desirable, it is unlikely to come about soon. Hence, cau tion and per se ver ance should be the watch words. Still, a number of policy rec om men da tions can be iden ti fied:

#### What the Europeans need to do:

- The European Union should explicitly recognise that multilateral ising the US is one of its key for eign policy priorities for the coming years. In discussions with their American counterparts, the Europeans must constantly reiterate the bene fits to the US of supporting global regimes: staying in side multilateral frame works is almost always necessary to ensure policy success (multilateral ism is a means to success, not a goal in it self); and America will also need strong and effective international regimes once the unipolar moment has passed.
- One of the best ways for Europe to make an im pact on US think ing is to move from strategic irrelevance to helpful partner. Europeans who clamour for more equal ity should re al ise that this re quires Europe to raise its game in foreign policy in particular by making greater efforts to match words with deeds. For example, when Europeans talk excitedly about European defence, they should en sure that the out come will not be an other false dawn but a meaningful increase in military capabilities and effective decision-making procedures. Only on this basis can a global partnership with the US come about. Con versely, the Europe ans can and should stress that this part ner ship will only work if the Ameri cans agree to genu ine and early con sul ta tions, and if they pay greater at ten tion to European views on how the international system should be structured.
- To enhance respect and support for multilateral governance, Europeans should be more serious about their own international obligations. For example, to date the EU has not made its im port re gime for hormone- injected beef compliant with WTO rules. Equally, the negotiations between the EU and South Africa over the bilateral free trade agreement when obstruction by south ern EU mem bers meant that the agree ment had to be re ne go ti ated after it had al ready been signed showed that the Europe ans are not averse to using unilateral measures either. Europe should lead by example and refrain from acting unilaterally.
- Europe should think more glob ally when it comes to hard se cu rity questions. Active European participation in peacekeeping (4587 troops in 15 UN-run peacekeeping op erations ver sus no troops in any for the US) and extensive European for eign aid budg ets counter American dismissal of the Europeans

as narrow- minded pro vin cials. But it is true that when it comes to tra di tional security problems (difficult states, proliferation issues, China/Taiwan), EU gov ern ments tend to leave them to the US – and yet re serve the right to criticise Washington about the way it deals with them. While the Europeans do not nec es sar ily and al ways have to act glob ally, they should start think ing in a more strate gic man ner.

• The Euro pe ans must improve the rep re sent a tion of their views and the rationale of their policies to mem bers of Congress. At present, separate national efforts have too often proved disjointed and in effective. To explain Euro pean preferences, the EU High Representative for foreign policy, Javier Solana, should hold in formal briefing sessions, per haps three or four times a year with mem bers of the House and Sen ate who deal with in ternational is sues. These visits should be come a regular event on the trans at lantic calendar and help to give a "face" to EU foreign policy in Washington.

#### What the Americans need to do:

- The Americans need to realise that norms and multilateral governance will not go away as a Euro pean pre oc cu pa tion. In fact, they will only in crease in im por tance. There fore those Ameri cans who want to set up a global part nership with Europe should accept that the promotion of a rule-based international sys tem must be an in te gral part and an explicit aim of it.
- To main tain Al Ii ance co he sion, both sides need to be pre pared fi nan cially and politically to use the full spec trum of for eign policy tools. There fore the trend in America to ward spending ever more money on the military and ever less on diplomacy needs to be reversed. Equally, the US must real ise that on troop de ploy ments a policy of "spend but don't send" will strain trans at lantic security cooperation.
- The Bush administration will need to make greater ef forts to curb the uni lateral instincts of members of Congress. Since wariness towards global governance is deep-rooted, especially among Congressional Republicans, the administration will have to make concerted ef forts and be will ing to spend political capital on this issue.
- Of all the trea ties that the US has re fused to sign or rat ify, those re lat ing to arms con trol is sues in volve Euro pean in ter ests most di rectly. To allay growing Euro pean con cerns, the US should quickly sign and rat ify the Land Mine Treaty, rat ify the CTBT, and re as sure Rus sia, China and others that it will not withdraw unilaterally from the ABM Treaty to deploy a missile defence system. Furthermore, American policymakers need to consider the damage to US standing in the world of continuing opposition to international conventions such as the ICC and the Kyoto Protocol.

#### What Europe and America should do together:

- To pro mote a con ver gence of views on many in di vid ual for eign policy is sues, closer and more systematic consultations are needed. For America, this means making greater efforts to consult the Europeans early on in their decision-making process, avoiding faits accomplis. For the Europeans, this means try ing to avoid the problem of rigidity: once 15 members have agreed a common position, it is subsequently difficult to change it. In practical terms, there should be an EU diplomat stationed in the National Security Council, while the Americans should have one dip lo mat posted in the Policy Planning and Early Warning Unit of the EU's High Representative.
- Most of all, Europe and Amer ica need a real de bate about global norms and governance. Existing divergences on the importance of norms are creating ris ing levels of irritation and resent ment. They need to be tack led head on. To give greater impe tus and direction to this much-needed de bate, a High-Level Working Group, composed of senior of ficials on both sides, should work out a Declaration of Principles. The point of the declaration would be to list the principles for instance on the importance of global regimes and of reducing unilateral actions to an absolute minimum that should guide both sides in their foreign policies. After a broader discussion, involving parliamentarians, foreign policy specialists and others, this declaration should then be officially proclaimed at the EU-US summit in June 2002. The declaration would not be legally binding, but it would have a huge political significance. It would set out the basis for a global partnership that has so much to offer to Europe, to America, and to the rest of the world.